

Account Manager – New/Used Truck Sales

Salary – TBC Depending on Experience + Attractive Commission Package + Fully expensed Company Car

Benefits Include

- Life insurance
- Pension scheme
- Refer-a-friend scheme
- Service awards every 5 years
- [Help@hand](#) health & wellbeing support
- Free parking
- Free hot drinks
- Staff training
- [Costco](#) membership
- EV Car with BIK advantages

Working Hours – 40 per week Monday to Friday (must be flexible when required)

Location – West Midlands.

Opportunity

We have an exciting opportunity to join Keltruck as a key member of our experienced and dedicated team of Account Managers. The area of responsibility provides an opportunity to maintain existing customer relationships combined with huge potential to build the customer base within the area.

Key Duties:

Sale of new and used commercial vehicles in line with company budget / projections.

Actively seek new business opportunities

Upsell additional services that the wider company provides.

Delivery handover of vehicles when required.

Work on own initiative & follow up leads with new and existing customers.

Liaising with head office and the wider sales team

The ideal candidate should:

Work on own initiative.

Have experience in the sale of commercial vehicles.

Have excellent customer skills.

Have proven administration skills and possess attention to detail.

Possess a flexible approach to working hours.

Awareness and understanding of health and safety requirements.

Team Player.

Possesses Keltruck core values as detailed below.

KELTRUCK



Caring



Integrity



Professional



Dependable

Advantageous but not essential skills

Previous sales track record

HGV Licence

If you have experience within the heavy truck industry and feel you could join add value to our existing team and customer base, we are waiting to hear from you.

Closing date Friday 19th July 12:00

Please contact:

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Sales Director

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