KELTRUCK

Keltruck Used Sales Executive

Location: West Bromwich (Occasional cover at other Keltruck locations)
Hours: 8-30am to 5-30pm 5 Days (Occasional early / Late starts & finishes plus Saturday mornings).Bonus: Comprehensive commission structure
Company vehicle: Electric company car with free on-site charging

Job Description

Working with the Keltruck Used Sales Team and our wider organisation, the position is for someone who will be the essential link between Keltruck and its customers. Managing current customer relationships and creating new relationships through prospects, delivering our fantastic product and services into the market.

The role will require a mix of both retail and trade business, ensuring our products are positioned correctly within the market and presented to the standard that reflects Keltruck. A proactive approach to retailing our product is required with an entrepreneurial approach to finding new opportunities. Maximising our Services portfolio offerings for beyond the initial sale.

Person Specification

Using your excellent customer rapport building skills to engage with our customers and seek new potential customers. We are looking for someone with a full UK driving license and a HGV license is preferred. You will be expected to travel to deliver and move stock as part of the role. You will also be expected to liaise with the wider team to ensure that product delivery times are agreed to and worked towards collectively. A strong analytical and process driven approach is required with sales compliance at the forefront of decision making. Working with customers and funding agents to support the financial elements of the process.

We are looking for someone who is caring, displays integrity, is dependable and professional in their approach to working within our team and interacting with our customers. Building lasting relationships built on trust, reliability and consistency. We are also looking for someone who takes pride in their personal appearance when supporting a premium brand vehicle. This approach extends to their company provided vehicle also.

You must comply with our Health and Safety standards at all times and attend any related training as required. You will be expected to attend any product/services training as required. You will also be expected to attend company meetings and events as required by the business.

Our Great People, Get More

- 25 days annual leave plus bank holidays which increases with length of service
- Fully expensed manufacturer training
- Refer a friend scheme to incentivise bringing other people to the business
- Length of service awards, (extra pay, holidays and pension from Keltruck)
- Pension scheme (increase contribution options)
- Employee assistance program, access to doctors and support for you and the family
- Market leading employee platform for staff information, household savings and support
- Life insurance (often referred to as a death in service policy)
- Other elements such as free parking, warm drinks, Easter eggs and shopping vouchers

How To Apply

Call Phil Holmes on 07774 153193
Or submit your interest to phil.holmes@keltruck.com
Alternatively, send your CV and position you wish to apply for to careers@keltruck.com

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