

## Keltruck Account Manager (New Sales)

Location: West Midlands

Hours: 40

Bonus: Competitive Salary / Comprehensive commission structure

Company vehicle: Electric company car with free on-site charging

### Job Description

A fantastic opportunity has become available for an Account Manager to join our Sales Team. The ideal candidate will have industry knowledge in the commercial vehicles sales sector.

### Person Specification

At Keltruck, we create value for our customers through strong partnerships, tailored transport solutions, and a deep understanding of their business.

We are looking for a proactive and customer-focused New Vehicle Salesperson to support profitable growth, win new business, and develop long-term customer relationships.

Using your excellent relationship and analytical skills, we require someone who can identify sales opportunities and ensure all additional support mechanisms are explored for our customers. We are looking for someone who is driven, customer focused and able to build long term relationships. You will be assigned a sales territory which you will be expected to travel within on a daily basis. You will also be expected to participate and represent the company in training and related Keltruck/Scania events. Some of which may require occasional overseas travel. At Keltruck we promote a close link between Sales and Services, therefore you will be expected to participate in monthly interdepartmental meetings within your region.

We are looking for someone who is caring, displays integrity, is dependable and professional in their approach to working within our team and interacting with our customers. Building lasting relationships built on trust, reliability and consistency. We are also looking for someone who takes pride in their personal appearance when supporting a premium brand vehicle. This also extends to their company vehicle as this represents you when meeting customers.

### Our Great People, Get More

- 25 days annual leave plus bank holidays which increases with length of service
- Fully expensed manufacturer training
- General joining bonus (T&Cs apply)
- Refer a friend scheme to incentivise bringing other people to the business
- Length of service awards, (extra pay, holidays and pension from Keltruck)
- Pension scheme (increase contribution options)
- Employee assistance program, access to doctors and support for you and the family
- Market leading employee platform for staff information, household savings and support
- Life insurance (often referred to as a death in service policy)
- Other elements such as free parking, warm drinks, Easter eggs and shopping vouchers

### How To Apply

Call Stephen Fletcher on 07768 304361

Or submit your interest to [Stephen.fletcher@keltruck.com](mailto:Stephen.fletcher@keltruck.com)

Alternatively, send your CV and position you wish to apply for to [careers@keltruck.com](mailto:careers@keltruck.com)

